



# MBSA DOT Program Rollout

March 26, 2026

# MBSA's New DOT Compliance Program



- The previous MBSA program only addressed drug and alcohol testing and driver qualification files.
- The new MBSA DOT Compliance Program is:
  - Comprehensive to help you achieve and maintain compliance with all the applicable regulations.
  - Easier to use with cutting-edge software and tools.
  - Designed by professionals with decades of expertise in DOT compliance.
  - Priced based total volume of MBSA members.
- MBSA will also be able to provide access to industry-specific training and consulting services to help you.

# Drug & Alcohol Testing New Benefit Highlights



- Upgrade with industry-leading tools from eScreen
  - One of the largest networks with over 5,100 labs across the U.S. & Canada
  - Fast electronic turn-around times with automated electronic results delivered to your eScreen account portal
  - End-to-end compliance portal for ease of scheduling, tracking and documentation
  - Able to support both DOT and non-DOT testing
  - Options for paper and electronic forms with all results returning electronically
  - Electronic options to reduce work for the DER and minimize process error
  - Ability to support occupational health services (e.g., setup DOT physicals)

# Managed Services New Benefit Highlights



- More than just a driver qualification file... A comprehensive safety and compliance program.
  - Driver Qualification File Maintenance
  - Document and Registration Services
  - Drug and Alcohol Program Oversight
  - Maintenance File Reviews
  - Roadside Inspection and Accident Reviews
  - Hours of Service Auditing
  - Safety Navigator Online Driver Application
  - Safety Navigator Online Driver and Vehicle Management

# Managed Services New Benefit Highlights



- Document and Registration Services
  - Update your MCS-150 as needed and on an annual basis
  - Access, at no added charge, to proven compliant forms
- Maintenance File Reviews
  - Ensure that annual inspections are documented and current
  - Verify technician qualifications for annual inspections and brake repairs
- Roadside Inspection and Accident Reviews
  - Review each accident and/or roadside inspection report
  - Follow-up to ensure that repair orders exist for issues identified roadside
  - Monitor SMS to ensure that all inspections are reviewed and on file
  - Identify trends by driver
  - Data Q accidents and inspections that should not penalize the carrier

# Managed Services New Benefit Highlights

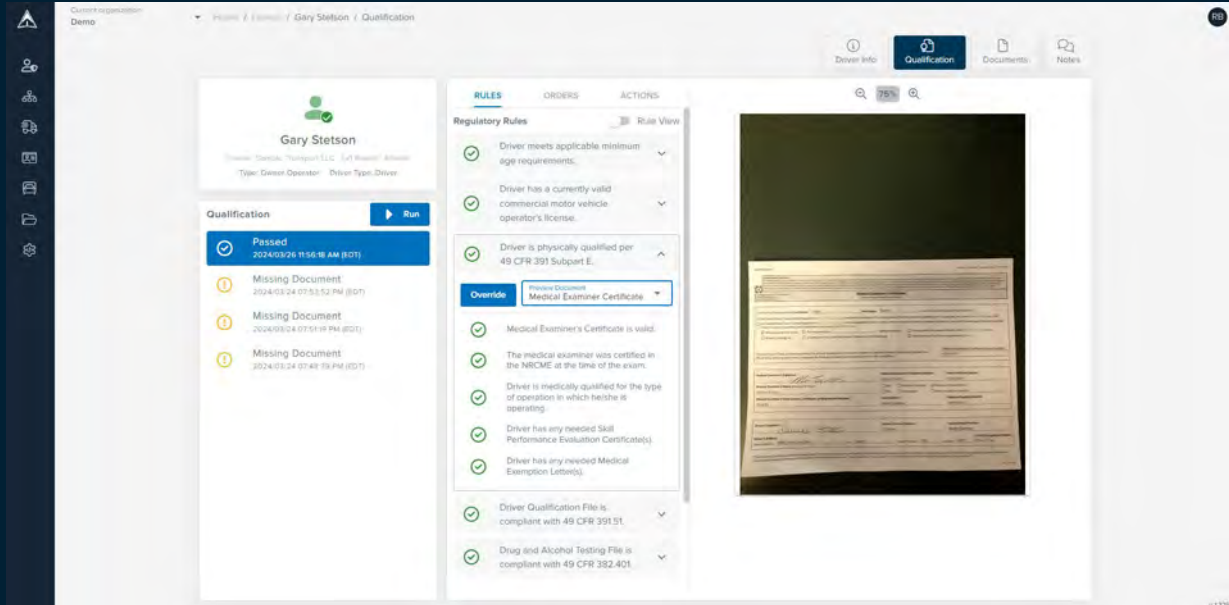


- Hours of Service Auditing
  - Audit driver logs, time sheets, and/or Electronic Logging Devices for:
    - Form and manner violations
    - Hours of service violations
    - Date and time discrepancies
    - Status abuse on ELDs
  - Provide summaries of violations for training and feedback
- Safety Navigator Online Driver Application
  - Allows mobile-friendly completion in 10 minutes or less
  - Allows electronic signing of other required documents
  - Customizable for client-specific requirements

# Managed Services New Benefit Highlights



- Safety Navigator Online Driver and Vehicle Management
  - Advanced Qualification Capabilities
  - User-Friendly Interface
  - Tailored Business Structure
  - Designed for All Types of Carriers
  - Unlimited Customization
  - Cutting Edge AI Tools



# Optional Services



- MBSA members in the Managed Services Program have access to a suite of other services to address all their DOT needs.
  - MVR Monitoring
  - FMCSA Pre-Employment Screening Program (PSP)
  - Company-Specific Training and Consulting Services
  - Access to Compliant Drug and Alcohol Policies / CMV Driver Handbooks
  - Fuel Tax Reporting Services
  - Vehicle Registration and Permitting Services

# Pricing Drug & Alcohol Testing



- DOT Drug & Alcohol Testing Program
  - **\$120 annually per driver** (billed quarterly)
    - Includes pre-employment and random tests.
    - Other tests: **\$80 per drug test / \$95 per alcohol test**
    - No other hidden fees (e.g., MRO Fees)
    - Fewer surprises - easy to forecast and budget
    - Less administration to process invoices
- Non-DOT Drug and Alcohol Testing Program (Now Available)
  - **\$40 annually per driver** (billed quarterly)
    - Any Drug Test (5, 7, 9 or 10 Panel): **\$80 per test**
    - Any Alcohol Test: **\$95 per test**

# Pricing Managed Services

- Managed Services Program
  - \$20 per driver per month
  - MVRs passed through at cost plus \$5
- You **will not** be invoiced for drivers in the old DQF program until the year you paid for is complete.
  - You will be able to enjoy the enhanced benefits and service



# Pricing

## Optional Services

- MVR Monitoring
  - **\$2 per driver per month**
  - **\$400 one-time setup fee per carrier**
- Training and Consulting Services
  - **\$250 per hour**
- Drug and Alcohol Policy / CMV Driver Handbook
  - **\$200 per master document**
- Fuel Tax Reporting Services
  - **\$10 per unit per month**
- Vehicle Registration and Permitting Services
  - **\$9.25 per unit per month**



# Next Steps



- Quit sending documents to ITI
- Initial onboarding call (≈15 minutes) for drug & alcohol testing
  - Confirm DER names and contact info
  - Update driver lists for Q2 pulls
  - Setup needed user accounts in eScreen
  - Records to retain from ITI
- Complete online eScreen training
- Initial onboarding call for managed services
- **Expect emails ([ntconsult.com](http://ntconsult.com)) and calls from us**

# NTCI Contact Info



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# MBSA Member Exclusive



- Each MBSA member company is entitled to one hour of free consulting with NTCI.
- Use that time when and how you see best.
  - Identify compliance gaps
  - Review your policies
  - Review your SMS data to identify low-hanging fruit
  - Training for your compliance point person
- Scan the QR code to schedule.

